ABSTRACT OF THE DISCLOSURE

Managing real estate transactions over a distributed computer network including the steps of storing data relating to a plurality of listings in a computerized database, each listing owned by an office, each office having a plurality of agents associated therewith, each office having a predefined region and at least one manager associated therewith, monitoring postings of transactions relating to the plurality of listings, and calculating commissions for the agents, the offices and the at least one manager associated with a transaction in accordance with a set of parameters.

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